

Job Title: Aviation Emergency Response Training Specialist

Location: Remote/Travel

Employment: Full-Time

The Training Specialist must manage their time effectively and take the initiative to identify, plan, and implement client training and development strategies. They should also be able to advise on pertinent regulatory civil aviation standards. They must maintain proactive communications and work with functional teams across Fireside and the client organization to outline customer onboarding expectations. Further duties and responsibilities are listed below:

- Review client Emergency Response Procedures/Safety Plans. Provide SWOT analysis of those plans as requested
- Travel to new/existing clients to discuss and make recommendations to develop and enhance their emergency response capabilities and processes.
- Establish new business by networking and utilizing marketing initiatives, attending Trade Shows, Safety Seminars, etc.
- Work with and support other departments within the organization
- Plan, schedule, and organize training events
- Must be flexible and willing to perform at levels that meet demand during peak volumes
- Required to be available during business and non-business hours via company/personal mobile device(s)
- Must use all communication forms to develop and maintain relationships with new or existing clients effectively

Education:

- Bachelor's degree in business or aviation or a related discipline

Required Skills and Experience

- One or more of the following: Private Pilot License, Dispatcher License, Scheduling experience, or similar aviation field experience
- Must have 5-7 years of flight operations experience
- Thorough understanding of FAA and industry standards
- Excellent verbal/written communication skills, with the ability and confidence to discuss and negotiate at the C-suite level
- Adept at public speaking
- Strong Microsoft Excel, PowerPoint, and Adobe Pro skills
- 50% Domestic travel
- Positive attitude and demonstrated team player

Preferred/Desired Skills and Experience

- Safety Officer experience in an Aviation environment
- Knowledge of Emergency and Disaster Management
- Sales Experience

To Apply

Send a copy of your resume to gary.kasper@firesideteam.com with the subject line XWEBAPS.